



## EXECUTIVE RECRUITMENT FOR THE INFRASTRUCTURE AND PPP MARKETS

### ABOUT US

Largo Jackson and Partners was established to provide our clients and candidates in the Infrastructure Finance, Development and Asset Management industries with some of the most open and high quality recruitment services in the global marketplace today.

Across the practice there is the strongly held belief that clients and candidates alike deserve a highly professional, discrete and personal service.



With a team of experienced consultants **Largo Jackson and Partners** work across the globe and time zones. Our people speak a range of different languages and understand the intricacies of different peoples, religions and cultures enabling a smooth transition through any assignment. The company is firmly founded on experienced and qualified staff from relevant backgrounds combined with sound and proven management practice.

The Partners have decades of experience recruiting in the Infrastructure and P3 markets and have an ongoing commitment to adding value to a client's business at every stage. Our mission is to make a significant commercial contribution to our client's successes through delivery of imaginative, creative and effective consultancy solutions.

CLIENTS USE OUR SERVICES WHEN THEY ARE LOOKING TO ACHIEVE POSITIVE CHANGE, GROWTH AND COMPETITIVE ADVANTAGE IN THE WORLDWIDE MARKETPLACE.

A client's business is of paramount importance to everyone at Largo Jackson and Partners which is reflected in our attention to detail, integrity and discretion whatever the nature of our assignment. We constantly strive for flexibility and creativity. At all times we focus on each client's individual requirements and deliver effective tailor-made solutions. As a business we aim to provide a committed and thorough service.

## OUR SOLUTION

LARGO JACKSON AND PARTNERS are not used as a high volume recruitment solution. The roles we work on are almost exclusively in the Senior Management bracket and within the P3 and Infrastructure marketplace.



Roles dealt with commonly require a specific technical skill set from the hired candidate, are within a specific geography or are business critical and a client wants to be 100% confident that they have hired the very best candidate for a role.

Despite the recent global turmoil there is still an extensive skills shortage within all sectors of the global infrastructure, development and asset management industry.

By combining our natural enthusiasm for consistent and quality delivery with a desire to develop long term relationships with our clients we have developed a range of powerful services. Our underlying ethos is to offer a solution to any commercial issue without compromising the quality of our service and to provide our clients with an efficient and tailored solution to their needs.

In essence, we look to quickly and discretely deliver on assignments that will provide a major commercial impact on clients' businesses in the shortest possible time.

Our research team is structured to reflect the varying time zones across the world and work in sync with our clients' local working practices. Our researchers speak a range of languages as required. We operate from offices in the UK and the USA which offers us a truly global reach.

## OUR TRACK RECORD



The Largo Jackson team has worked extensively in the international infrastructure finance and development markets and the team has delivered a range of roles for investors, constructors, operators and consultants.



### THESE ROLES INCLUDE:

- Managing Director, Infrastructure Investments. Europe and USA.
- Development Director, P3 Investments. EMEA.
- Investment Director, Equity Fund. Europe and USA.
- Development and Asset Management Director, Equity Fund. Northern Europe.
- European Investment Director, Equity Fund. London, Paris and Berlin.
- Investment Director, Renewable Power Investor. London, Frankfurt, Rome and Los Angeles.
- Development Director, P3 and Alternative Investments. USA, ANZ, Europe, Canada and South Africa.
- Development Director, Investment Technical Advisory. Worldwide.
- Chief Executive Officer, P3 concession. USA, Canada, LatAm and Europe.
- Chief Financial Officer, P3 concession. USA, Canada, LatAm and Europe.
- Chief Technical Officer, P3 concession. USA, Canada and Europe.
- Senior Vice President, Project Finance. Canada, USA and Europe.
- Senior P3 Advisory. USA, Canada, Europe, SE Asia and South Africa.
- Managing Director, Asset Management. Europe.
- Asset Management Director. Europe, USA and Asia.
- Partner, Private Equity. LatAm, Russia, China and Europe.
- Chief Executive, EPC Renewables. Europe.
- P3 Bid and Development Director. Multiple worldwide.

WE HAVE WORKED IN ALL THE ESTABLISHED INFRA MARKETS AND HAVE HIRED STAFF BOTH FROM LOCAL AND INTERNATIONAL EMPLOYMENT MARKETS.



## IN CONCLUSION

The global infrastructure and P3 employment market is busy at the moment with top talent very hard to find - which is reflected in the fact that 85% of our work is retained executive search.

Clearly we at Largo Jackson and Partners are interested in developing and maintaining strong working relationships with our clients and do not accept an assignment unless we are entirely comfortable we can deliver successfully.

We would be delighted in discussing how we can be of assistance to your company and your plans for growth at any time.

Please contact us to arrange a conference call or meeting.

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